

Strategic Thinking for Nonprofit & Municipal Leaders

The quality of an organization's thinking affects everything else--how people work together and what they achieve.

This free, one-day workshop is an introduction to a method of strategic thinking designed to help organizations **habitually achieve excellent results**.



October 31, 2026

09:00 AM - 4:30 PM



Ilseley Public Library Community Room



"Nothing in hand not first in the mind"

To achieve it, we must first conceive it.

Strategic thinking isn't just for capital campaigns, building projects, and master plans. It's the same kind of thinking you already use, perhaps half-consciously, to plan a holiday gathering or a family trip: asking what you're really trying to accomplish, why that goal is important, who else has a stake in it, what resources you need, and what could go wrong.

Practice strategic thinking in small groups through short simulations, followed by discussions of how you and others went about completing the exercise.

A Hands-on Workshop

Lively and fun simulations help you experience strategic thinking in real settings.

Registration

www.ilsleypubliclibrary.org
Events Calendar

No charge, but enrollment is limited; so sign up soon.

Who it's for

Leaders in Addison County nonprofits and government agencies — executive directors, board members, selectboard members, town managers, and department heads. There's no charge, but enrollment is limited; so, sign up soon to get your spot.



A Hands-on Workshop

Lively and real.

You will practice the art of strategic thinking with several real scenarios coupled with full-group discussions of what worked and where you encountered problems. The same methods we've used with large and small organizations to achieve sticky learning.



Workshop Leader



For over 30 years, Mike Palmer has practiced and taught strategic negotiation and conflict resolution to senior executives in multi-national corporations, to managers in small teams, to heads of government agencies, and to college students and community leaders. Having studied the arts of negotiation and mediation at Harvard Law School, Mike has written books and articles on the subject, including *Win Before Trial*, and is currently working on *Getting it Done Together: A Guide to Thinking and Doing in Organizations*.

DATE AND PLACE

SATURDAY, OCTOBER 31, 2026
FROM 9 AM TO 4:30 PM
ILSLEY LIBRARY, MIDDLEBURY, VERMONT